

EPOCH SALES MANAGEMENT SOLUTIONS

Breaking New Ground and Developing Sales Professionals



David Wuensch

MISSION: Provide “Interim Sales Management” to help B2B Business Owners grow their business by developing their Sales Professionals and sales processes. Our focus and execution on sales team development helps catapult your business to the next level.

TARGET MARKET: B2B Business Owners with 1 or more Sales people and no Sales Manager

OFFERINGS:

- Help B2B Business Owners develop and implement sales strategies to win more complex deals
- Help B2B Business Owners recruit, hire, onboard and develop sales professionals who actually sell
- Lead and manage existing sales professionals to increase revenues and develop selling culture
- Provide Interim Sales Management expertise to help B2B Business Owners reach revenue goals and catapult business to the next level
- Provide tools and methodology to support ongoing, repeatable sales success

DAVID WUENSCH:

- West Point Graduate, Army Officer, Sales Leader, Sales Manager. David leverages 28 years of Sales and Marketing experience and over 10 years of Sales Leadership
- Successfully led sales teams to penetrate and develop new accounts; grew business from less than \$5 million to over \$100 million annually
- Developed sales professionals and future sales leaders. 42% of David’s hires have gone on to become Sales VPs

HIRE DAVID TO:

- Help you grow revenue while modeling EPOCH Sales Management Solutions with your Sales Team
- Help you recognize EPOCH Sales Management traits and capabilities to hire your Sales Professionals and next Sales Manager
- Help you Learn EPOCH Sale Management Practices to better lead your Sales Team